



ANNEX IX. TRANSLATION OF THE SELECTION CRITERIA

Note: text is taken from tender documentation for marking vessel, written in Croatian language, part 16 "Kriterij za odabir ponude", page 23 of original document.

16. Selection criteria for tender

Selection criteria for selection of tender is **the most economically advantageous tender**.

SELECTION CRITERIA FOR SELECTION OF THE MOST ECONOMICALLY ADVANTAGEOUS TENDER AND THEIR RELATIVE IMPORTANCE:

Selection criteria	Relative importance
Price	60%
Cost effectiveness	30%
Quality: length of the warranty period	10%

In the tender procedure the contracting authority will use relative model of evaluation of tenders, respectively the number of points for each individual criteria will be calculated in relation to: the tender price, values provided by the bidder for the vessel consumption and offered length of the warranty period, from other valid tenders submitted in these public procurement proceeding.

In the case that during the review and evaluation of tender only one valid tender remains after exclusion and rejection of the bidders:

- offered price without VAT shall not exceed than the estimated value of procurement,
- bidder must meet the minimum technical requirements of section 05 - Technical Specifications,
- bidder must offer a minimum warranty period in the duration of two years.

The most economically advantageous tender is the tender which reaches the highest number of points.

DESCRIPTION OF CRITERIA AND METHOD OF DETERMINING THE SCORE VALUE:

16.1. Composition and Evaluation of Selection Criteria – Tender price

The maximum number of points that the bidder can get under this criteria is **60**.

The bidder who submits a tender with the lowest price is considered the most favourable.



Scoring value under this criteria shall be calculated according to the following formula:

$$\text{Awarded points} = \frac{\begin{array}{c} \text{Total price in tender} \\ \text{with the lowest total price} \end{array}}{\begin{array}{c} \text{Total price of the} \\ \text{evaluated tender} \end{array}} \times 60$$

16.2. Composition and Evaluation of Selection Criteria – Cost effectiveness

The maximum number of points that the bidder can get under this criteria is **30**.

In the technical specification (which is the part of the tender documentation) in section 05 – Main dimensions – it is stated:

The fully loaded vessel shall reach a speed of at least 18 km/h on an average water depth of 5,0 m, average river flow at 4 km/h and at wind and wave conditions not exceeding Beaufort 2 with the engine running on 80% of the maximum brake power.

Scoring value under this criteria shall be calculated according to the following formula:

$$\text{Awarded points} = \frac{\begin{array}{c} \text{The lowest vessels consumption} \\ \text{value of other offers} \end{array}}{\text{Vessel consumption}} \times 30$$

Vessel consumption is the average value of consumption at the speed:

- 10 km/h,
- 14 km/h,
- 18 km/h.

Vessel consumption which is being evaluated by this criteria is the sum of values obtained for the average consumption at the required speed divided by 3 (three).



Consumption data bidder will submit in the form of a graphical and numerical display of the required operating modes (speed). In order to prove obtained spending values, the bidder shall submit:

1. Technical description of vessel with a list of the main equipment and manufacturers,
2. General plan of the vessel,
3. Preliminary stability calculation,
4. Preliminary resistance calculation, calculation of strength and speed of the vessel - wherein it is necessary to take into effect of the shallow water on the ship resistance,
5. Calculation of vessel's fuel consumption in liters per kilometer (l/km) taking into account the technical data on the consumption of the engine, stated utilization coefficient of transmission and resistance calculations.

In the calculation of vessel's fuel consumption it is necessary to show all units and the coefficients that are included in mathematical expression, and give a link to their value in a form of calculated values or declaration of manufacturers (eg. catalog, technical specification).

16.3. Composition and Evaluation in accordance with the selection criteria of quality: the length of the warranty period

The maximum number of points that the bidder can get under this criteria is **10**.

Each bidder is obliged to offer a minimum warranty period for the entire vessel for the period of 2 years from the date of signing the handover protocol. Bidders who do not offer a minimum warranty period will not be considered further and their offer will be rejected in accordance with article 93, paragraph 1, section 4 of the Public Procurement Act.

The warranty period applies to the operation of the vessel in general, and does not include the warranty period for each individual equipment which is given by the manufacturer of the equipment. All equipment that is not covered by the manufacturer's warranty will be covered by the warranty period, which provides the bidder. The warranty period does not include consumables and replacement parts intended for regular work of the vessel. For this purpose the bidder is obliged to enclose jointly with an offer the completed, signed and certified Statement of Assurance - Annex VII.

Bidders who offer the minimum or longer warranty period than the minimum will be scored according to the following table.

Scoring value – Warranty:

Warranty period (years)	Points
2 years	1
3 years	2



4 years	3
5 years	5
6 years	7
7 years and more	10

DESIGNATION OF THE BEST TENDER ACCORDING TO THE STATED CRITERIA FOR SELECTING THE TENDER MOST ECONOMICALLY ADVANTAGEOUS

After the contracting authority determines scoring value for each bidder according to certain criteria, all points for each of the criteria will be added together in order to obtain the total number of points for each bidder.

The most favourable bidder is the one with the highest total score for all stated criteria.

In case that two or more tenders reach equal number of points, the contracting authority will select the tender that was received earlier.

